IAER'S
Pune Institute Of Business Management
Approved by AICTE, Ministry of HRD, Govt. of India & Affiliated to University of Pune

IAEER'S

DVV CLARIFICATION

6.2.2 Institution implements e-governance in its operations Administration Finance and Accounts Student Admission and Support Examination

DVV Clarification	HEI Response
1. HEI is requested to Kindly provide and Screen shots of user interfaces of each module reflecting the name of the HEI ONLY.	**As Suggested by DVV attached Below**
2. Kindly provide institutional expenditure statements for the heads of e- governance implementation reflected in the audited statement..	**As Suggested by DVV attached Below**
3. Kindly provide link to the ERP Document.	**https://pibm.classroomplus.in/**
4. Kindly provide year wise annual e-governance report approved by Governing Council for the last five years	**Attached Below**
5. Kindly provide policy document on e-governance	**Attached Below**

Reviewed By :

Director

Pune Institute of Business Management

Director
Pune Institute of Business Management
Pirangut, Pune

IAEER'S
Pune Institute Of Business Management
Gat No. 605/1, Mukaiwadi Road, Pirangut,
Tal. Mulshi Paud, Pune (Maharashtra)
Ph. No. 020 66036700, 66575000, Fax : 020-66036722

www.pibm.in

Subject : Principals of Management(103)

Topic : Division of work

Assignment List

Assignment Creation

* Title	Division of Work
* Description	Division of work means dividing the work on the principal that different workers are best fitted for different jobs

(Limit: 1000 characters)

Topic Relevance   None selected ▾

Ref Book / Link   Ref Book

Reference File   ⬆ Upload   No File

In case of multiple files, kindly upload them in .zip or .rar format.

Hotpoints / Guidelines

Paragraph ▾ Font ▾ Size ▾ Color ▾ Highlight ▾

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⊞ | | | ||| ▦ ✓

Division of work means dividing the work on the principal that different workers are best fitted for different jobs

Assignment File **(Please Upload Assignment File for Students)**

⬆ Upload   No File

📐 Design   📄 HTML

| 50 Students | 0 Present | 0 Absent | 0 Exempted | 0 Late |

Subjects

Student List

Manage Leaves

Attendance

LP Reports

Internship

My Workload

Mark all as Present   Mark all as Absent   Last 3 Sessions   Search Student Here   🔍

Sort By
- ⚪ Roll number
- ⚪ Name of student

1011 **Vijaya Gautam**	P | P | P **LATEST**	⚪ Present	⚪ Absent	⚪ Exempted	⚪ Late
1012 **Akash Arora**	P | P | P **LATEST**	⚪ Present	⚪ Absent	⚪ Exempted	⚪ Late
1013 **Akshay Ghadge**	P | P | P **LATEST**	⚪ Present	⚪ Absent	⚪ Exempted	⚪ Late
1014 **Aman Singh**	P | P | P **LATEST**	⚪ Present	⚪ Absent	⚪ Exempted	⚪ Late
1015 **Ankita Pasricha**	P | E | P **LATEST**	⚪ Present	⚪ Absent	⚪ Exempted	⚪ Late
1016 **Arpit Hans**	P | P | A **LATEST**	⚪ Present	⚪ Absent	⚪ Exempted	⚪ Late

ERP User Login Screen | Classroom + | Topic De | Classroom | Attendance | Classroom + | Evaluatio | Classroom + | Evaluatio | Classroom + | Evaluatio

Not secure | uat.classroomplus.in/AttendanceDetailPage.aspx

CLASSROOM[+]

Welcome to Classroom[+]   **Log out**

Ms. Rakhi Ghosh
FACULTY ▾

- 🏠 Home
- ✏️ My Profile
- ✉️ Inbox
- 📄 My Weekly Engagement Sheet
- 👁️ Evaluation
- 📄 Class Participation
- 📄 My Timetable
- 📚 Subjects
- 👤 Student List
- 🏷️ Manage Leaves
- ⏱️ Attendance

|Attendance

Home / **Attendance**

January 2019
« **January 2019** »
Su Mo Tu We Th Fr Sa
30 31 1 2 3 4 5
6 7 8 9 10 11 12
13 14 15 16 17 18 19
20 21 22 23 **24** 25 26
27 28 29 30 31 1 2
3 4 5 6 7 8 9

09:00:00 - 10:00:00
Section : Section B
Subject :Principals of M...
Batch : MBA 2018-2020
Semester : Semester 1
Session No. : 55
Topic : N/A

10:05:00 - 11:05:00
Section : Section A
Subject :Principals of M...
Batch : MBA 2018-2020
Semester : Semester 1
Session No. : 55
Topic : N/A

Session Number : 55

Date : 01/02/2019 | Time Slot : 09:00 - 10:00   Note : Attendance for the session is not taken
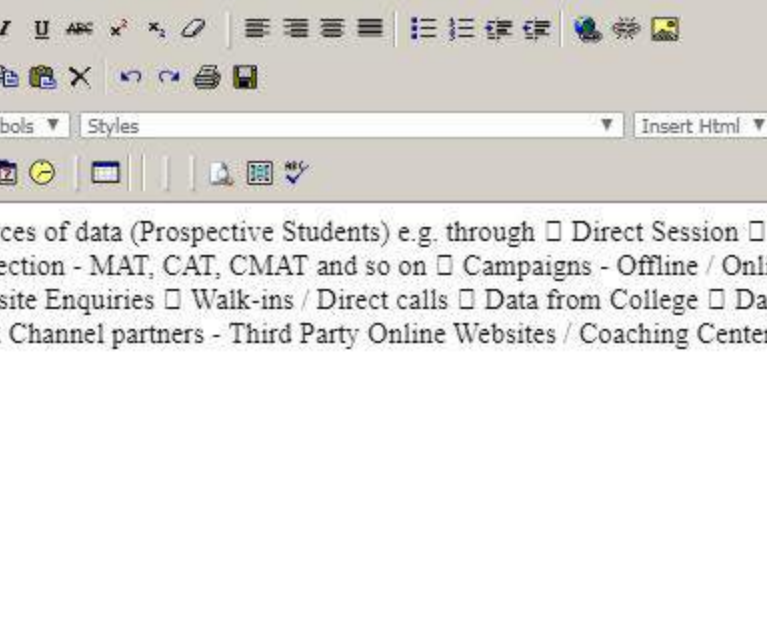
50 Students   **0** Present   **0** Absent   **0** Exempted   **0** Late

(Mark all as Present)   (Mark all as Absent)   Last 3 Sessions   Search Student Here 🔍

Sort By
○ Roll number
○ Name of student

Type here to search

11:23 AM
2/1/2019

Teacher's Note(s)

*Duration: Hour(s): 2 Minute(s):

Paragraph ▼ | Font ▼ | Size ▼ | Color ▼ | Highlight ▼

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Sources of data (Prospective Students) e.g. through □ Direct Session □ Data Collection - MAT, CAT, CMAT and so on □ Campaigns - Offline / Online □ Website Enquiries □ Walk-ins / Direct calls □ Data from College □ Data from Channel partners - Third Party Online Websites / Coaching Center

Time taken by Students to complete this Case Study

*Submission Type: Group Individual

Evaluation ✔ ON

🖉 Design | 🖹 HTML

* Total Marks

20

Evaluation Parameters

Add Evaluation Parameter | Add ➕ | | Search 🔍

Case Study Evaluation Parameters

▦		Sr. No.	Evaluation Type		Sr.No.	Evaluation Parameter	Evaluation Marks	🗑

* Total Marks

20

Evaluation Parameters

Add Evaluation Parameter | Add + | | Search Q

■	Sr. No.	Evaluation Type
☐	1	Accuracy of forecast
☐	2	Active Participation
☐	3	Analytical Skills
☐	4	communication
☐	5	Completion of all assignment criteria
☐	6	domiain knowledge
☐	7	Group Presentation

>

Case Study Evaluation Parameters

Sr.No.	Evaluation Parameter	Evaluation Marks	🗑
1	Analytical Skills	5	🗑
2	communication	5	🗑
3	domiain knowledge	5	🗑
4	Logical thinking	5	🗑

📁 Save

Case Study Creation

* Title

Staffing - Manpower Planning

* Description

Manpower Planning

(Limit: 1000 character)

Topic Relevance

Introduction and Framework of HRM Part 2, Staffing - Manpower Planning ▾

Ref Book / Link

Ref Book / Link

Reference File

⬆ Upload   Employment Details.pdf ✖

In case of multiple files, kindly upload them in .zip or .rar format.

Hotpoints / Guidelines

| Paragraph ▾ | Font ▾ | Size ▾ | Color ▾ | Highlight ▾ |

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Sources of data (Prospective Students) e.g. through ☐ Direct Session ☐ Data Collection - MAT, CAT, CMAT and so on ☐ Campaigns - Offline / Online ☐ Website Enquiries ☐ Walk-ins / Direct calls ☐ Data from College ☐ Data from Channel partners - Third Party Online Websites / Coaching Center

Case-Study File (Please Upload Case-Study File for Students)

⬆ Upload   Benefits of Admission, Operati ... ✖

Benefits of Admission , Operation and Placement management through CLASSROOM+

☰

Ms. Rakhi Ghosh
FACULTY ▾

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- 👁 Evaluation
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- 📄 My Timetable
- 📄 Subjects
- 👤 Student List
- 🏷 Manage Leaves
- ⏱ Attendance
- 📄 LP Reports
- 🏷 Internship
- ⚙ My Workload

Subject : Principals of Management (103)

Topic : Division of work

Subject List / Sessions List / **Pre-reading Detail**

[Pre-reading List]

Pre-Reading Creation

* Title	Division of Work	**Topic Relevance**	Division of work ▾

* Description

efficiency. Division of work, which is also known as the division of labor, is the breaking down of a job so as to have a number of different tasks that make up the whole

(Limit: 1000 character)

Ref Book / Link   Ref Book / Link

Reference File   ⬆ Upload   No File

In case of multiple files, kindly upload them in .zip or .rar format.

Hotpoints / Guidelines

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The **division of work** is the course of tasks assigned to, and completed by, a group of workers in order to increase efficiency. **Division of work**, which is also known as **division of labor**, is the breaking down of a job so as to have a number of different tasks that make up the whole

Pre-Reading File (**Please Upload Pre-Reading File for Students**)

⬆ Upload   No file

Answer Sheet

Name	:	Kulwinder B preet		**Submitted On**	:	Nov 28 2018 11:13AM
Roll No.	:	B.ComS4S1-04		**Submission Status**	:	On Time

Content

Hotpoints		Marks
Division of work means dividing the work on the principal that different workers are best fitted for different jobs		

Teacher's Note

Question File

Answer

ANSWER FILE --   No File Uploaded

Answer :

Division of work means dividing the work on the principal that different workers are best fitted for different jobsDivision of work means dividing the work on the principal that different workers are best fitted for different jobsDivision of work means dividing the work on the principal that different workers are best fitted for different

Marks

Type	Out of Marks	Marks
Domain Understanding	9	7.00
Comprehension Skill	6	3.00
Total Marks	15	10.00

Feedback

Need improvement

Home / Students List

Subject - Principals of Management

Title - division of labor

Search   Search

Sr.No.	STUDENT NAME	ROLL NO	SUBMITTED ON	MARKS	VIEW
1	Kulwinder B preet	B.ComS4S1-04	Nov 28 2018 11:13AM		👁

 # Home

☑ My Profile

✉ Inbox

📄 My Weekly Engagement Sheet

👁 Evaluation

📄 Class Participation

📄 My Timetable

📦 Subjects

👤 Student List

🏷 Manage Leaves

🕒 Attendance

📄 LP Reports

🏷 Internship

🖳 My Workload

Upcoming Evaluation

* **Batch :**	MBA 2018-2020 ▾	* **Semester :**	Semester 1 ▾

◉ Evaluated LP ○ Not Evaluated LP

Date From:	[ ] to [ ]	**FilterBy :**	Select ▾

Show

| **👤 Individual Submission** | **Group Submission** |

🔍

Date/ LEARNING PARAMETER	SUBJECT / TITLE	SECTION / SEMESTER / BATCH	EVALUATION SUMMARY			
			TOTAL ASSIGNED STUDENTS	**TOTAL SUBMISSIONS**	**COMPLETED EVALUATIONS**	**PENDING EVALUATIONS**
30 Nov 2018 Presentation	Principals of Management Pre2 Sector: Company: Product:	Section B Semester : Semester 1 Batch : MBA 2018-2020	2	1	1	0
26 Nov 2018 Presentation	Principals of Management Pre 1 Sector: Company: Product:	Section A Semester : Semester 1 Batch : MBA 2018-2020	3	1	1	0
30 Nov 2018 Assigement	Principals of Management Division2 Sector: Company: Product:	Section B Semester : Semester 1 Batch : MBA 2018-2020	2	0	0	0
04 Jan 2019 Assigement	Principals of Management Division2 Sector: Company:	Section A Semester : Semester 1 Batch : MBA 2018-2020	3	3	3	0

David Williams
Art Director ▾

- ▦ Dashboards ‹
- ◆ Layouts NEW
- ▤ Graphs ‹
- ✉ Mailbox 16/24
- ⚖ Widgets
- ✎ Forms ‹
- 🖵 App Views SPECIAL
  - Contacts
  - Profile
  - **Projects**
  - Project detail
  - Teams board
  - Clients
  - Outlook view
  - File manager
  - Calendar
  - Issue tracker
  - Blog
  - Article
  - FAQ
  - Timeline
  - Pin board
- ⧉ Other Pages ‹
- ◎ Miscellaneous NEW
- ⚖ UI Elements ‹
- 🖵 Grid options
- ▦ Tables ‹
- ▦ Gallery ‹
- ⬚ Menu Levels ‹
- ✏ CSS Animations 62
- ★ Landing Page NEW
- ▤ Package

Feedback For Session

Home / Electronics Hover / Cameras / Digital Cameras

Equity Research, Derivatives & Securities and Portfolio Management
Topic No. 11   Topic : Introduction to Strategic Management
Session No.: 05   Session Name : Lorem ipsum dolor sit amet, consectetur adipiscing
Date : 22/05/2018 | Time : 90:30 to 10:30 | Classroom : 105

Prof. Bharat Dalal
B-Com, CA

🔽

#	Question					
1	Have you understood how to calculate price of Product?	😊 Understood	😐 Partially Understood	☹ Not Understood		
2	Have you understood the concept of price and Promotion?	😊 Understood	😐 Partially Understood	☹ Not Understood		
3	Topic Covered in the session was as per time Table Schedule	👍 Strongly Agree	✔ Agree	✖ Disagree	👎 Strongly Disagree	N/A Not Applicable
4	The teaching & content was exhaustive, clear and easy to Understand	👍 Strongly Agree	✔ Agree	✖ Disagree	👎 Strongly Disagree	N/A Not Applicable
5	Faculty used sufficient practical examples while explaining the topic	👍 Strongly Agree	✔ Agree	✖ Disagree	👎 Strongly Disagree	N/A Not Applicable
6	Teaching style was interesting and was able to understand the topic	👍 Strongly Agree	✔ Agree	✖ Disagree	👎 Strongly Disagree	N/A Not Applicable
7	Faculty was able to solve all queries raised by us	👍 Strongly Agree	✔ Agree	✖ Disagree	👎 Strongly Disagree	N/A Not Applicable
8	I was able to learn the concept and develop new knowledge after the Session	👍 Strongly Agree	✔ Agree	✖ Disagree	👎 Strongly Disagree	N/A Not Applicable

Want to add something?

Submit Feedback

Search for something...

Welcome to INSPINIA+ Admin Theme.   16   8   Log out

David Williams
Art Director ▾

- ▦ Dashboards ‹
- ◈ Layouts NEW
- ▥ Graphs ‹
- ✉ Mailbox 16/24
- ⚗ Widgets
- ☑ Forms ‹
- 🖥 App Views SPECIAL
    - Contacts
    - Profile
    - **Projects**
    - Project detail
    - Teams board
    - Clients
    - Outlook view
    - File manager
    - Calendar
    - Issue tracker
    - Blog
    - Article
    - FAQ
    - Timeline
    - Pin board
- ⌕ Other Pages ‹
- ◉ Miscellaneous NEW
- ⚗ UI Elements ‹
- ▭ Grid options
- ▦ Tables ‹
- 🖼 Gallery ‹
- ⛨ Menu Levels ‹
- ✶ CSS Animations 62
- ★ Landing Page NEW
- ▤ Package

Define Feedback Parameters and Questions

Add New Parameter

Add Parameter

[   ]

[Save]

Summary

Session Planning : 03 Questions   Currently in Use

Application Based Training : 02 Questions   _

Session Contents : 04 Questions   Currently in Use

ADDED FEEDBACK PARAMETERS AND QUESTIONS   [Confirm Changes]

☑ Select to use this parameter

SESSION PLANNING

☑ **Q1** Have you understood the concept of promotion and price?   Weight Percentage **100%** —

☐ **Q2** Please enter question   **0%** — +

[Edit] [Save]

☐ Select to use this parameter

SESSION CONTENT

☐ **Q1** Please enter question   Weight Percentage **100%** +

[Edit] [Save]

☑ Select to use this parameter

APPLICATION BASED TRAINING

☑ **Q1** Please enter question   Weight Percentage **100%** —

☐ **Q2** Please enter question   **0%** — +

[Edit] [Save]

Do you want to keep feedback mandatory?   (Yes)

by, a group of workers in order to increase efficiency. **Division of work**, which is also known as **division of labor**, is the breaking down of a job so as to have a number of different tasks that make up the whole

Design | HTML

Teacher's Note(s)

| Normal ▼ | Font ▼ | 3 ▼ | Color ▼ | Highlight ▼ |

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The **division of work** is the course of tasks assigned to, and completed by, a group of workers in order to increase efficiency. **Division of work**, which is also known as **division of labor**, is the breaking down of a job so as to have a number of different tasks that make up the whole

Design | HTML

* **Duration:** Hour(s): 1   Minute(s): 00

Time taken by Students to complete this Assessment

* **Submission Type :**   Group   Individual

Save

Subject : Principals of Management (103)

Topic : Division of work

Presentation List

Presentation Creation

* **Title**	Division of work

Topic Relevance — Division of work ▾

Description

The division of work is the course of tasks assigned to, and completed by, a group of workers in order to increase efficiency. Division of work, which is also known as the division

(Limit: 1000 character)

Ref Book / Link — Ref Book / Link

Reference File — ⬆ Upload No File

In case of multiple files, kindly upload them in .zip or .rar format.

Hotpoints / Guidelines

| Paragraph ▾ | Font ▾ | Size ▾ | Color ▾ | Highlight ▾ |

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| Symbols ▾ | Styles ▾ | Insert Html ▾ | ≣ 🔳 🙂

🔲 | | | 🖼 🖻 🔳 ✓

The division of work is the course of tasks assigned to, and completed by, a group of workers in order to increase efficiency. Division of work, which is also known as the division of labor, is the breaking down of a job so as to have a number of different tasks that make up the whole

Presentation File (Please Upload Presentation File for Students)

⬆ Upload No file

Teacher's Note(s)

| Paragraph ▼ | Font ▼ | Size ▼ | Color ▼ | Highlight ▼ | **B** *I* U ABC x² x₂ 🖉 |

The division of work is the course of tasks assigned to, and completed by, a group of workers in order to increase efficiency. Division of work, which is also known as the division of labor, is the breaking down of a job so as to have a number of different tasks that make up the whole

Design · HTML

*Duration: Hour(s): [2]   Minute(s): [0]

Time taken by Students to complete this Assessment

*Submission Type :   👥 Group   👤 Individual

Evaluation   ✔ ON

Total Marks   [10]

Evaluation Parameters

[Add Evaluation Parameter]   Add ✚   [Search Parameter]   Search 🔍

☐	Sr.No.	Evaluation Type
☑	1	body language
☑	2	communication skills
☐	3	confidence
☑	4	Content
☐	5	Fluency

>

Presentation Evaluation Parameters

Sr.No.	Evaluation Parameter	Evaluation Marks	🗑
1	body language	2	🗑
2	communication skills	3	🗑
3	Content	5	🗑

📁 Save

Timetable

Home / Timetable

ⓘInstructions

PLAN SECTION TIMETABLE **SUBJECT LIST**

Section Timetable Planning

Subject : Basics of Marketing   **Section :** MBA 5   **Faculty :** Vinay Nandr

| Commencement Date | 📅 31-07-2018 | End Date | 📅 30-11-2018 | Classroom | Select ▼ | Merge Section |

TIME	MON	TUE	WED	THU	FRI	SAT
09:30 - 10:45						
10:50 - 12:05				Dr. Vinay Nandr.. Marketing Manag..		
12:55 - 14:10	✕Ms. Fatema Abba.. Organizational ..	✕Mr. Jyant Oke HRIS		✕Ms. Fatema Abba.. Organizational ..		
14:15 - 15:30	✕Mr. Nilesh Kate Business Resear..	✕Mr. Nilesh Kate Business Resear..	Dr. Vinay Nandr.. Marketing Manag..	Dr. Vinay Nandr.. Marketing Manag..	Dr. Vinay Nandr.. Consumer Behavi..	
15:35 - 16:50	✕Mr. Ankit Bajaj Accounting for ..		✕Mr. Ankit Bajaj Accounting for ..	✕Dr. Manoj Gadre Basics of Marke..		
17:00 - 18:15	Dr. Vinay Nandr.. Marketing	Dr. Vinay Nandr.. Consumer	Dr. Vinay Nandr.. Marketing		Dr. Vinay Nandr.. Marketing	

🟩 Available 🟦 Selected 🟧 Not Available 🟩 Already Booked 🟦 Recent Allocation 🟪 Merged   **Save**

Subject List

| Batch | MBA 2018-2020 ▼ | Pattern | Semester 1 ▼ |

Subject : Basics of Marketing ✓ ✕

| Total Sessions / Section 32 (32 Ses.) | Total Sections 5 | Total Sessions 160 (160Hrs.) |
| Total Duration 4 Month(s) / 16 Week(s) | Total Sessions for All Sections/ Week 10 (10 Hrs.) | Sessions/ Sections/ Week 2 (2 Hrs.) |

Faculty   **Section**

| Vinay Nandre 100 Ho ▼ | View | ◀ | MBA 5 | ▶ |

MONDAY Avbl. 2	TUESDAY Avbl. 3	WEDNESDAY Avbl. 4	THURSDAY Avbl. 2	FRIDAY Avbl. 3	SATURDAY Avbl. 6
2	1			1		**Save**

Section Summary   **Faculty Summary**   **Subject Summary**

MBA 5   Dr. Manoj Gajan...   Total Sessions Pending: 0 / 160

◀ Sessions Pending / Week: Total Sessions Planned :6   Total Sections Pending: 0 / 5
Allotted Sessions in all Sections: 6 ▶

Organizational Behavior

Pending Sessions In all Section 0

Basics of Marketing

Pending Sessions In all Section 0

Accounting for Busines..

Pending Sessions In all Section 0

Legal Aspect of Business

Pending Sessions In all Section 6

Timetable View One Section All Days

| Batch | Select ▼ | Pattern | Select ▼ | Section | Select ▼ |

To view information here,
please select Batch, Semester and Section or start timetable planning

Timetable View - One Day All Sections

| Batch | Select ▼ | Pattern | Select ▼ | Date | 📅 |

To view information here,
please select Batch, Semester and Section or start timetable planning

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FACULTY ▾

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- 🖿 LP REPORTS
- 🖿 Class Participation
- 🏷 Internship
- ⚙ My Workload

Students Attendance Consumer Behavior - History

Home / Students Attendance
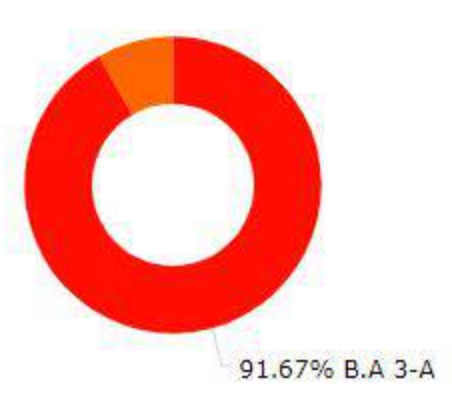
B.A 3-A   **91.67%**

91.67% B.A 3-A

B.A 3-A: 91.67%

Show [25 ▼] entries   Search: [   ] Excel PDF

Showing 1 to 1 of 1 entries

Sr. No. ↕	Session Name ↕	Total Students ↕	Present ↕	Absent ↕	Exemption ↕
1		60	55	3	1
	Total:	60	55	3	1

Previous 1 Next

Total Attendance : **91.67%**

Total Students : 60   **Present Students :** 55   **Absent Students :** 3   **Exempted Students :** 1

Timetable

Home / Timetable

ⓘInstructions

Steps for timetable planning

📚 1. Create Subjects

🧑‍🏫 2. Add Faculty

◔ 3. Create Section

📚 4. Select Subject

🧑‍🏫 5. Select Faculty

◔ 6. Select Section

🕐 7. Plot Time Slots

Subject List

Batch | Select ▼   Pattern | Select ▼

Please Select Batch and Semester.!!

Timetable View One Section All Days

Batch | Select ▼   Pattern | Select ▼   Section | Select ▼

To view information here,
please select Batch, Semester and Section or start timetable planning

Timetable View - One Day All Sections

Batch | Select ▼   Pattern | Select ▼   Date | 📅

To view information here,
please select Batch, Semester and Section or start timetable planning

Timetable

ⓘ Instructions

PLAN SECTION TIMETABLE | **SUBJECT LIST**

Section Timetable Planning

Subject : Basics of Marketing   **Section :** MBA 5   **Faculty :** Vinay Nandr

Commencement Date: 📅 31-07-2018   End Date: 📅 30-11-2018   Classroom: Select ▼   **Merge Section**

TIME	MON	TUE	WED	THU	FRI	SAT
09:30 - 10:45						
10:50 - 12:05				Dr. Vinay Nandr.. Marketing Manag..		
12:55 - 14:10	✕Ms. Fatema Abba.. Organizational ..	✕Mr. Jyant Oke HRIS		✕Ms. Fatema Abba.. Organizational ..		
14:15 - 15:30	✕Mr. Nilesh Kate Business Resear..	✕Mr. Nilesh Kate Business Resear..	Dr. Vinay Nandr.. Marketing Manag..	Dr. Vinay Nandr.. Marketing Manag..	Dr. Vinay Nandr.. Consumer Behavi..	
15:35 - 16:50	✕Mr. Ankit Bajaj Accounting for ..			✕Mr. Ankit Bajaj Accounting for ..	✕Dr. Manoj Gadre Basics of Marke..	
17:00 - 18:15	Dr. Vinay Nandr.. Marketing	Dr. Vinay Nandr.. Consumer	Dr. Vinay Nandr.. Marketing		Dr. Vinay Nandr.. Marketing	

■ Available ■ Selected ■ Not Available ■ Already Booked ■ Recent Allocation ■ Merged   **Save**

Subject List

Batch: MBA 2018-2020 ▼   Pattern: Semester 1 ▼

Subject : Basics of Marketing ✔ ✕

Total Sessions / Section 32 (32 Ses.)	Total Sessions 5	Total Sessions 160 (160Hrs.)
Total Duration 4 Month(s) / 16 Week(s)	Total Sessions for All Sections/ Week 10 (10 Hrs.)	Sessions/ Sections/ Week 2 (2 Hrs.)

Faculty   **Section**

Vinay Nandre 100 Hc ▼   View ‹   **MBA 5** ›

MONDAY Avbl. 2	TUESDAY Avbl. 3	WEDNESDAY Avbl. 4	THURSDAY Avbl. 2	FRIDAY Avbl. 3	SATURDAY Avbl. 6
2	1			1	

Save

Section Summary   **Faculty Summary**   **Subject Summary**

‹ MBA 5 › Sessions Pending / Week: 2/2

Dr. Manoj Gajan...
Total Sessions Planned :6
Allotted Sessions in all Sections: 6

Total Sessions Pending:0 / 160
Total Sections Pending:0 / 5

Organizational Behavior
Pending Sessions In all Section 0

Basics of Marketing
Pending Sessions In all Section 0

Accounting for Busines..
Pending Sessions In all Section 0

Legal Aspect of Business
Pending Sessions In all Section 6

Timetable View One Section All Days

Batch: MBA 2018-2020 ▼   Pattern: Semester 1 ▼   Section: MBA III ▼

‹ | Week 13 | Week 14 | Week 15 | **Week 16** | Week 17 | Week 18 | ›

Slots	MON 12 November 2018	TUE 13 November 2018	WED 14 November 2018	THU 15 November 2018	FRI 16 November 2018	SAT 17 November 2018	SUN 18 November 2018
09:30 To 10:45	Available Add	Available Add	✕Dr. Chetna Meht.. ET Review N/A CR : CR-206 ✎Edit	✕Dr. Manoj Gadre Basics of Marke... Segmentatio.. Sess No.: 32 CR : CR-206 ✎Edit	✕Mr. Tushar Shen.. Communication T... N/A CR : CR 501 ✎Edit	✕Dr. Chetna Meht.. Revision Sessio... N/A CR : CR-205 ✎Edit	Available Add
10:50 To 12:05	Available Add	Available Add	✕Mr. Vilas Kulka.. Legal Aspects o... 5. Indian C... Sess No.: 1 CR : CR 302 ✎Edit	✕Mr. Mahendra Mo.. Group Presentat... N/A CR : CR-206 ✎Edit	✕Ms. Fatema Abba.. Organizational ... N/A Sess No.: 31 CR : CR-205 ✎Edit	Available Add	Available Add
12:55 To 14:10	Available Add	✕Ms. Fatema Abba.. Organizational ... N/A Sess No.: 30	Available Add	✕Mr. Nilesh Kate Business Resear... Data Analysis Sess No.: 3 CR : CR 205 ✎Edit	Available Add	✕Dr. Manish Gods.. Python Training N/A	Available Add

---

Timetable View - One Day All Sections

Batch: MBA 2018-2020 ▼   Pattern: Semester 1 ▼   Date: 📅 11/15/2018

‹ | Tue 31 July 2018 | Wed 01 August 2018 | Thu 02 August 2018 | Fri 03 August 2018 | Sat 04 August 2018 | Sun 05 August 2018 | ›

Slots	MBA 5	MBA I	MBA II	MBA III	MBA IV
09:30 To 10:45	Mr. Ankit ✕ Accounting... 6. Budgets... Sess No.:32 CR : CR-203 ✎Edit	Mr. Nilesh ✕ Business R... Linear Reg... Sess No.:21 CR : CR 503 ✎Edit	Dr. Chetna ✕ Business R... Group Pres... Sess No.:0 CR : CR-205 ✎Edit	Dr. Manoj ✕ Basics of ... Segmentati... Sess No.:32 CR : CR-206 ✎Edit	Mr. Mahend ✕ Group Pres... Business r... Sess No.:0 CR : CR 504 ✎Edit
10:50 To 12:05	Mr. Nilesh ✕ Business R... Data Analy... Sess No.:35 CR : CR 501 ✎Edit	Prof. Ap R ✕ Accounting... Budgets an... Sess No.:1 CR : CR 503 ✎Edit	Mr. Bhavya ✕ ET Review Carry ET d... Sess No.:0 CR : CR-205 ✎Edit	Mr. Mahend ✕ Group Pres... Business R... Sess No.:0 CR : CR-206 ✎Edit	Dr. Manoj ✕ Basics of ... Segmentati... Sess No.:31 CR : CR 504 ✎Edit
12:55 To 14:10	Dr. Manoj ✕ Basics of ... Segmentati... Sess No.:32 CR : CR 501 ✎Edit	Ms. Harsha ✕ MS Excel a... Excel Text... Sess No.:2 CR : CR 503 ✎Edit	Prof. Ap R ✕ Accounting... N/A Sess No.:31 CR : CR 405 ✎Edit	Mr. Nilesh ✕ Business R... Data Analy... Sess No.:3 CR : CR-206 ✎Edit	Mr. Mahend ✕ Group Pres... Business r... Sess No.:0 CR : CR 504 ✎Edit

CLASSROOM+

Ms. Rakhi Ghosh
FACULTY ▾

- 🏠 Home
- ✏ My Profile
- ✉ Inbox
- 📄 My Weekly Engagement Sheet
- 👁 Evaluation
- 📄 Class Participation
- 📄 My Timetable
- 🗂 Subjects
- 👤 Student List
- 🏷 Manage Leaves
- 🕐 Attendance
- 📄 LP Reports
- 🏷 Internship
- ⚙ My Workload

Principals of Management (103)

Ms. Rakhi Ghosh , Ms. Vaishali Sahu , Ms. Bhawana Joshi
Subject List ❯ **Sessions List**

[+ Add Topic /Session] [📅 View Session Planner] [📚 View Syllabus]

Upload your Course plan

[📊 Download Sample Excel] [Choose File | No file chosen] [📊 Upload Topic Excel]

Search Topic [_____] [Go!] [📊 Download] [🖨 Print]

Total Hours Added: 18.00   -   Total Hours Left: 0

---

1 **Division of work**   (Session Type : Classroom Session)
Average Completion Time : 1Hours

Pre-Reading (1) | Presentation (2) | Case Study (1) | Assignment (3) | Viva (1) | View Report | Create Feedback   📝 Edit

---

2 **Division of work (or Labour)**   (Session Type : Class Room Session)
Average Completion Time : 1Hours

Pre-Reading (0) | Presentation (0) | Case Study (0) | Assignment (1) | Viva (0) | View Report | Create Feedback   📝 Edit

---

3 **Advantage of Division of Labour**   (Session Type : Class Room Session)
Average Completion Time : 1Hours

Search for something...

Welcome to INSPINIA+ Admin Theme.   16   8   ⟶ Log out

David Williams
Art Director ▾

- ▦ Dashboards ‹
- ◈ Layouts NEW
- ▥ Graphs ‹
- ✉ Mailbox 16/24
- ⚖ Widgets
- ✎ Forms ‹
- ▢ App Views SPECIAL
  - Contacts
  - Profile
  - **Projects**
  - Project detail
  - Teams board
  - Clients
  - Outlook view
  - File manager
  - Calendar
  - Issue tracker
  - Blog
  - Article
  - FAQ
  - Timeline
  - Pin board
- ⅃ Other Pages ‹
- ◉ Miscellaneous NEW
- ⚖ UI Elements ‹
- ▭ Grid options
- ▦ Tables ‹
- ◩ Gallery ‹
- ♣ Menu Levels ‹
- ✐ CSS Animations 62
- ★ Landing Page NEW

Feedback for Session

My Session's Feedback

| Batch | ▾ | Semester | ▾ |

| Subject | ▾ |

| Section | ▾ | Date | 📅 | Session No. | ▾ | Time | 🕐 | ▾ |

▲

SUBJECT : CUSTOMER RELATIONSHIP MANAGEMENT

Topic: Lorem Ipsum is simply dummy text of the printing and typesetting industry. Lorem Ipsum has been the industry's standard dummy text ever since the 1500s,Lorem Ipsum is simply dummy text of the printing and typesetting industry. Lorem Ipsum has been the industry's standard dummy text ever since the 1500s,Lorem Ipsum

Session : Lorem Ipsum is simply dummy text of the printing and typesetting industry.

Section : PGDM1   Session No. : 13   Date : 25/5/2018   Time Slot : 11.00 am to 12:40 pm

PARAMETER WISE SCORE
NUMBER OF STUDENTS : 50

OVERALL PERFORMANCE **61.66%**

[TOPIC FEEDBACK]   [VIEW REMARKS]   [VIEW STUDENT RATING]

Session Planning	Session Content	Application Base Training	Content Delivery	Class Engagement	Session Content
1.75	2.66	1.83	2.44	3.08	2.41
★★☆☆☆	★★★☆☆	★★☆☆☆	★★★☆☆	★★★★☆	★★★☆☆

OVERALL PERFORMANCE

Average Parameter Wise Score

■ Session Planning	**2.03 / 4**	■ Session Content	**2.89 / 4**
■ Application Base Training	**2.89 / 4**	■ Content Delivery	**2.66 / 4**
■ Class Engagement	**2.44 / 4**	■ Session Content	**1.89 / 4**

[View Subject History]

10GB of **250GB** Free.

David Williams
Art Director ▾

Dashboards ‹
Layouts NEW
Graphs ‹
Mailbox 16/24
Widgets
Forms ‹
App Views SPECIAL
  Contacts
  Profile
  Projects
  Project detail
  Teams board
  Clients
  Outlook view
  File manager
  Calendar
  Issue tracker
  Blog
  Article
  FAQ
  Timeline
  Pin board
Other Pages ‹
Miscellaneous NEW
UI Elements ‹
Grid options
Tables ‹
Gallery ‹
Menu Levels ‹
CSS Animations 62
★ Landing Page NEW
Package

Faculty Profile

📞 +91 9745214879　　📞 +91 02 66571984　　✉ darshana@pibm.in　📥 ✏

🏛 4 April 1996　　　　💧 **Blood Group:** O⁺

📍 **Mailing Address:** It is a long established fact that a reader will be distracted by the readable
🌐 **Country:** India　　🗺 **State:** Maharashtra　　🏢 **City:** Pune
🌐 **Pincode: 411041**

📍 **Permanene Address:** It is a long established fact that a reader will be distracted by the readable
🌐 **Country:** India　　🗺 **State:** Maharashtra　　🏢 **City:** Pune
🌐 **Pincode: 411041**

Upload Photo

Dr. Riddhiman Mukhopaudhya
Associate Faculty
Finance

Add Profile Dtails ▾

Education ＋

Bachelor of Engineering `Graduation`　✏ 🗑
Electronics and Computer Engineering
Pune institute of business management
2015

Master in computer application- MCA `Post Graduation`　✏ 🗑
Pune institute of business management
2015

Bachelor of Commerce - BCOM `PostGraduation`　✏ 🗑
Pune institute of business management
Pursuing

Corporate Experience　　Total `3 yrs 1mos` ＋

Tata Consultancy Services　✏ 🗑
Vice President
Jan 2015 - Feb 2016 `1yrs 1mos`
Lorem ipsum dolor sit amet, consectetur adipisicing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim

Sun Pharma　✏ 🗑
Vice President
Feb 2016 - Feb 2017 `1yrs`
Lorem ipsum dolor sit amet, consectetur adipisicing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim

Parenteral Drug　✏ 🗑
Vice President
Feb 2016 - Feb 2017 `1yrs`
Lorem ipsum dolor sit amet, consectetur adipisicing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim

Kotak Mahindra　✏ 🗑
Vice President
Feb 2016 - Feb 2017 `1yrs`
Lorem ipsum dolor sit amet, consectetur adipisicing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim

Teaching Experience　Total `4 yrs 1mos` ＋

Bharati Vidyapeeth University | UG　✏ 🗑
Corporate Trainer
Jan 2015 - Feb 2016 `1yrs 1mos`
Lorem ipsum dolor sit amet, consectetur adipisicing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim

Sinhgad College of Engineering | PG　✏ 🗑
Associate Professor
Feb 2016 - Feb 2017 `1yrs`
Lorem ipsum dolor sit amet, consectetur adipisicing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim

Symbiosis Institute of Business Management | UG　✏ 🗑
Associate Professor
Feb 2016 - Feb 2017 `1yrs`
Lorem ipsum dolor sit amet, consectetur adipisicing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim

Symbiosis Institute of Business Management | PG　✏ 🗑
Professor
Feb 2016 - Feb 2017 `1yrs`
Lorem ipsum dolor sit amet, consectetur adipisicing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim

Area of Specializations ＋

Public Accounts Committee　⤢ ✏ 🗑
Director

Public Accounts Committee　⤢ ✏ 🗑
Director

Public Accounts Committee　⤢ ✏ 🗑
Director

Publications ＋

Lorem ipsum dolor sit amet, consectetur adipisicing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitat.　🗑 ✏ ⤢
Name of Publishing : Lorem ipsum dolor sit amet
ISBN : 123456789 | 2015 `Book` `Pdf`

Lorem ipsum dolor sit amet, consectetur adipisicing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam, quis nostrud exercitat.　🗑 ✏ ⤢
Name of Publishing : Lorem ipsum dolor sit amet
ISSN : 123456789　| **UCG Aproved** : Yes | 2015 `Journal` `Pdf`

Drought situation in the country pertaining to the Ministry of Agriculture and Farmers Welfar　🗑 ✏
Funding Agency : Lorem ipsum dolor sit amet　⤢
1 Year | 2015 | Nov 2017 - Nov 2019 `Project` `Pdf`

PAYMENT TRANSACTION

Search

Filters | Excel

S.No.	Name	Address	Transaction Date & Time	Transaction Type & Amount	Transaction Number	Receipt
1	Prakash Mishra prakashvmishra134@yahoo.com 7045475773	kartick vinayak chawl , Maharashtra India	2/1/2019 10:45:24 AM	Tuition Fee 50000	2090002248	🖨 View & Print
2	Isha Kumar kumarisha28@gmail.com 08146803720	268 s.u.s. nagar Jalandhar, Punjab India	2/1/2019 1:37:37 AM	Application Form Fee 1000	2090002247	🖨 View & Print
3	Gulshan Singh gulshansinghgt@gmail.com 7003412685	P-30, motijheel Calcutta, West Bengal India	2/1/2019 12:05:02 AM	Application Form Fee 1000	2090002246	🖨 View & Print
4	Bhavya Jain S/O Rajendra Kumar Jain bhavya.jain11@outlook.com 7728990735	108 surya naGar taro ki koot Jaipur, Rajasthan India	1/31/2019 10:28:15 PM	Tuition Fee 95000	2090002245	🖨 View & Print
5	Bhavya Jain S/O Rajendra Kumar Jain bhavya.jain11@outlook.com 7728990735	108 surya naGar taro ki koot Jaipur, Rajasthan India	1/31/2019 10:22:58 PM	Tuition Fee 50000	2090002244	🖨 View & Print
6	Bhavya Jain S/O Rajendra Kumar Jain bhavya.jain11@outlook.com 7728990735	108 surya naGar taro ki koot Jaipur, Rajasthan India	1/31/2019 10:18:08 PM	Tuition Fee 50000	2090002243	🖨 View & Print
7	B Saikumar shivasunny30@gmail.com	H NO 361/3 RAFILE RANGE Hyderabad, Andra Pradesh	1/31/2019 9:46:35 PM	Application Form Fee 1000	0882537dd48700ccdcd4	🖨 View & Print

STUDENT INFORMATION

SEARCH | Mail To | SEND MAIL

State:

STATE ▼

Registration Date :

FROM | TO

Application Form :

☐ Yes ☐ No | SEARCH

Excel

☐	#	Name	Graduation	Address	Email, Contact	Application Form	Registration Date	Fees Paid	Registration Letter
☐	1	Rishabh Agarwal **Male ,24** 15 Nov 1995		FLAT -3A , MAURYACENTRE Kolkata , West Bengal India	✉rishabhagarwal408@gmail.com ☎8017270805		01 Feb 2019	Application fees : Registration fees :	RegLetter Loan Letter
☐	2	Naman Jain **Male ,24** 03 Sep 1995		Flat number 11, Navyug ap Delhi , Delhi India	✉namanjain67@gmail.com ☎7978335852		01 Feb 2019	Application fees : Registration fees :	RegLetter Loan Letter
☐	3	Diksha Kumari **Female ,22** 31 Oct 1997		Bailey road Patna , Bihar India	✉Diksha.kashyap579@gmail.com ☎7903667793		01 Feb 2019	Application fees : Registration fees :	RegLetter Loan Letter
☐	4	Amar Jain **Male ,21** 09 Mar 1998		Parmod Jain street no. 2 Mohali , Punjab India	✉amarjain05329@gmail.com ☎09779066769		31 Jan 2019	Application fees : Registration fees :	RegLetter Loan Letter
☐	5	Sreetama Das **Female ,22** 09 Sep 1997		B-26 Michael Faraday Durgapur , West Bengal India	✉sreetama.das9729@gmail.com ☎8906514808		31 Jan 2019	Application fees : Registration fees :	RegLetter Loan Letter
☐	6	Amar Jain		Parmod Jain street no. 2	✉amarjain		31 Jan 2019	Application fees :	RegLetter

Case Study 1

Created By : Ms. Rakhi Ghosh

Description 2222

Case File : *FacultyAttendanceReport (10).p ...*
Reference file : StudentSubjectWiseReport.xls

Submission Type :

Individual

Allocated to : **Section A**

Creation Date : 26/11/2018

Evaluation : Yes

Marks : 10

Close

* Allocation Date

1/2/2019

* Submission Date

20/02/2019

* Evaluation Date

25/02/2019

* Allocation Time

20:15

* Submission Time

23:45

* Evaluation Time

00:31

Allocation Of Additional Faculty

Radha Kawalkar ▼

*Section

Section A ▾

(SCPS) Sector Company Products Service

| Sector | IT/ITeS ▼ | ⊕ |

Total Allocated Student :31

	Roll No	Name	Section
☐	B.ComS4S1-03	Sharam B Arora	Section A
☐	B.ComS4S1-04	Kulwinder B preet	Section A
☐	RN156	Sudha Pandey	Section A
☐	RN157	Amrut Pandey	Section A

	Roll No	Name	Section
☐	B.ComS4S1-04	Kulwinder B preet	S A
☐	RN156	Sudha Pandey	S A
☐	RN157	Amrut Pandey	S A
☐	RN158	Ajay Pandey	S A

Company	WIPRO ▼	⊕
Products	Select ▼	⊕
Service	Software development ▼	⊕
Topic		

Navigation (sidebar):

- My Profile
- Inbox
- My Weekly Engagement Sheet
- Evaluation
- Class Participation
- My Timetable
- Subjects
- Student List
- Manage Leaves
- Attendance
- LP Reports
- Internship
- My Workload

Evaluation

Class Participation

My Timetable

Subjects

Student List

Manage Leaves

Attendance

LP Reports

Internship

My Workload

Allocated to : **Section A**		Creation Date : 26/11/2018
Evaluation : Yes		Marks : 10

Close

* Allocation Date	📅 1/2/2019	* Submission Date	📅 20/02/2019	* Evaluation Date	📅 25/02/2019
* Allocation Time	🕐 20:15	* Submission Time	🕐 23:45	* Evaluation Time	🕐 00:31

Allocation Of Additional Faculty   Radha Kawalkar ▾

*Section   Section A ▾

(SCPS) Sector Company Products Service

Roll No	Name	Section
B.ComS4S1-03	Sharam B Arora	Section A
B.ComS4S1-04	Kulwinder B preet	Section A
RN156	Sudha Pandey	Section A
RN157	Amrut Pandey	Section A

Total Allocated Student :31

Roll No	Name	Section
B.ComS4S1-04	Kulwinder B preet	S A
RN156	Sudha Pandey	S A
RN157	Amrut Pandey	S A
RN158	Ajay Pandey	S A

> <

Sector	IT/ITeS ▾	⊕
Company	WIPRO ▾	⊕
Products	Select ▾	⊕
Service	Software development ▾	⊕
Topic		

Allocate

Hotpoints / Guidelines

| Paragraph ▼ | Font ▼ | Size ▼ | Color ▼ | Highlight ▼ |

B *I* U ABC x² x₂ 🖉 | ≡ ≡ ≡ ≡ | ☰ ☰ ☰ ☰ | 🌐 🔗 🖼

✂ 📋 📋 ✖ | ↶ ↷ 🖨 💾

| Symbols ▼ | Styles ▼ | Insert Html ▼ | ⇥ 🔲 🕐

🔳 | | ||| 🔲 ✔

Division of work means dividing the work on the principal that different workers are best fitted for different jobs

✎ Design 🔳 HTML

Teacher's Note(s)

| Paragraph ▼ | Font ▼ | Size ▼ | Color ▼ | Highlight ▼ |

B *I* U ABC x² x₂ 🖉 | ≡ ≡ ≡ ≡ | ☰ ☰ ☰ ☰ | 🌐 🔗 🖼

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| Symbols ▼ | Styles ▼ | Insert Html ▼ | ⇥ 🔲 🕐

🔳 | | ||| 🔲 ✔

Division of work means dividing the work on the principal that different workers are best fitted for different jobs

✎ Design 🔳 HTML

Assignment File (Please Upload Assignment File for Students)

⬆ Upload   No File

* Duration :   Hour(s): 2   Minute(s): 0

Time taken by Students to complete this Assignment

*Submission Type: 👥 Group   👤 Individual

Evaluation :   ✔ ON

Evaluation : **✔ ON**

Design HTML

* Total Marks   `10`

Evaluation Parameters

| Add Evaluation Parameter | Add + | Search Parameter | Search Q |

☐	Sr.No.	Evaluation Type
☐	1	Can spam knowledge
☐	2	communication
☐	3	Comprehension Skill
☐	4	Domain Understanding
☐	5	test

>

Assignment Evaluation Parameters

Sr.No.	Evaluation Parameter	Evaluation Marks	🗑
1	Domain Understanding	5	🗑
2	Comprehension Skill	5	🗑

📁 Save

PeopleWorks
Crossdomain Solutions Private Limited
#7/A, STC Trade Center, 1st Floor
Nandini Layout
BANGALORE -560096
Karnataka
India

Telephone: 91 80 46657900
Fax:
E mail: finance@peopleworks.in
PAN : AA CCC 1271 G
GST NO 29AACCC1271G1ZV
CIN: U70101KA1987PTC008167

INVOICE

TO
Attn: Mr. Raveen Bhatnagar
Pune Institute of Business Management
Survey No. 499,
Near Manas Resort,
Bhugaon, Tal - Mulashi
Pune 411 042
GSTIN   NA

INVOICE: A/SER/00206/19-20
DATE: 7-Jun-19

PAYMENT TERMS: 7 days
PLACE OF SUPPLY: Pune

SLNO	PARTICULARS	UNITS	QTY	RATE Rs	AMOUNT Rs
1	Charges for PeopleWorks application on Cloud Advance Annual Usage Fees (50% Payable on the Receipt of the Invoice Balance 50% on completion of Implementation)				210,000
	Total				210,000
	Add :			18%	37,800
	IGST			9%	
	CGST			9%	
	SGST		Grand Total		247,800

Rs in words: Two Lakh Forty Seven Thousand And Eight Hundred Only

Note:
(a) Any query relating to this invoice should be raised within 7 days.
(b) This invoice is payable within 15 days.
(c) Cheque/DD should be drawn in favour of "Crossdomain Solutions Pvt Ltd" payable at Bangalore.
(d) IFSC Details :- A/c # 0002 0500 2769
     Bank Name:- ICICI Bank & IFSC Code :- ICIC 000 000 2
Bank Address :- ICICI Bank, Bangalore Branch, ICICI Bank Towers, Ground Floor, Commissariat Road, 1, Bangalore -25
(d) Interest @ 24% will be charged for delayed payments.
(d) HSN/SAC Code   998314

For Crossdomain Solutions Private Limited

Authorised Signatory

PeopleWorks
Crossdomain Solutions Private Limited
#7/A, STC Trade Center, 1st Floor
Nandini Layout
BANGALORE -560096
Karnataka
India

Telephone: 91 80 46657900
Fax:
E mail: finance@peopleworks.in
PAN : AA CCC 1271 G
GST NO 29AACCC1271G1ZV
CIN: U70101KA1987PTC008167

INVOICE

TO
Attn: Mr. Raveen Bhatnagar
Pune Institute of Business Management
Survey No. 499,
Near Manas Resort,
Bhugaon, Tal - Muiashi
Pune 411 042
GSTIN   NA

INVOICE: A/SER/00206/19-20
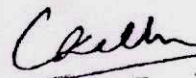DATE: 7-Jun-19

PAYMENT TERMS: 7 days
PLACE OF SUPPLY: Pune

SLNO	PARTICULARS	UNITS	QTY	RATE Rs	AMOUNT Rs
1	Charges for PeopleWorks application on Cloud Advance Annual Usage Fees 50%		·		105,000
					105,000
	Total				
	Add :			18%	18,900
	IGST			9%	
	CGST			9%	
	SGST		Grand Total		123,900

Rs in words: **One Lakh Twenty Three Thousand Nine Hundred Only**

Note:
(a) Any query relating to this invoice should be raised within 7 days.
(b) This invoice is payable within 15 days.
(c) Cheque/DD should be drawn in favour of "Crossdomain Solutions Pvt Ltd" payable at Bangalore.
(d) IFSC Details :- A/c # 0002 0500 2769
     Bank Name :- ICICI Bank & IFSC Code :- ICIC 000 000 2
Bank Address :- ICICI Bank. Bangalore Branch. ICICI Bank Towers, Ground Floor, Commissariat Road, 1 Bangalore 25
(e) Interest @ 24% will be charged for delayed payments
(f) HSN/SAC Code   998314

For Crossdomain Solutions Private Limited

Authorised Signatory

*Mr Chetan Kamble,
Pls. process for payment
This has the approval
Chairman.
Amt is 50%
before implement
& balance*

keka

PROFORMA INVOICE

INVOICE TO

PUNE INSTITUTE OF BUSINESS MANAGEMENT (PIBM)
Gut No. 605/1, Lavasa Road, Pirangut,
Tal-Mulshi, Maharashtra, India
Pune
27 - Maharashtra
IN
412115

FROM

Keka Technologies Private Limited
Plot 104, Kavuri Hills, Madhapur,
Hyderabad 500033, Telangana
support@keka.com

Date: Jan 24, 2024

INVOICE NUMBER
Proforma - K08108-0001

BILLING CYCLE
Quarterly

SERVICE	QUANTITY	RATE (INR)	TOTAL (INR)
Growth Base Price Growth - Growth Upto 400 Employees	1	1,02,000.00	1,02,000.00
PAYGROUPS (Add-on) Growth - Growth Upto 400 Employees	1	0.00	0.00
Growth - Growth Onetime Setup Fee Billing-free setup grace period is 60 days	1	34,000.00	34,000.00

Sub Total	1,36,000.00
IGST (18.00 %)	24,480.00
Total Amount	**INR 1,60,480.00**

Pay to the below bank account using IMPS/NEFT/RTGS (Except Cheque Deposits)

BENEFICIARY NAME	ACCOUNT NUMBER	IFSC CODE	BANK NAME
Keka Technologies Private Limited	2223220002890092	UTIB000RAZP	Axis Bank

BRANCH NAME

CORPORATE OFFICE, MUMBAI

Click here to login to the billing portal and pay using Credit/Debit/Netbanking/UPI

Notes:

1. This is not a GST invoice, after making payment only you will get the instant tax invoice to your registered email.

2. TDS 10 % deductable on subtotal as per section 194J of income tax act 1961.

3. Tax with respect to this invoice is not payable under reversal charge mechanism.

BILLING TERMS

1) Setup duration is estimated to last 1-4 weeks depending on customer responsiveness in providing necessary data.

2) Billing start after the free grace period ends, regardless of the status of setup.

3) After completion of grace period, billing calculation begins regardless of the status of setup.

4) Discounted pricing offered based on minimum committed consumption of INR 1,02,000.00 by customer

5) No refunds allowed.

6) Estimated credit life cycle may vary based on your consumption rate per month and it is not fixed.

KEKA TECHNOLOGIES PRIVATE LIMITED

CIN	GSTIN	PAN NUMBER	SAC
U72500TG2014PTC094953	36AAFCK5835K1Z6	AAFCK5835K	997331

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Approved by AICTE, Ministry of HRD, Govt. of India & Affiliated to University of Pune

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Growth

E-Governance Report

Pune Institute of Business Management (PIBM)
Approved by Governing Council

16-07-2018

E-Governance Initiatives for Improved Administration

E-Governance at Pune Institute of Business Management (PIBM) focused on using Information and Communication Technology to enhance administration and management. Our goal was to create a transparent, efficient, and cost-effective system that benefits all stakeholders.

Key Initiatives and Achievements:

Planning & Development:

- **Digital Communication:** We used emails, MIS modules, and messages for official communications.
- **Grants and Scholarships:** Applications and approvals for grants and scholarships were done online.
- **Budget Management:** Budget allocations were managed digitally through net banking.
- **Transparency:** We shared information regularly on our website.
- **Digital Literacy:** We conducted computer awareness programs for teachers and students.
- **ICT Infrastructure:** Our campus had Wi-Fi and a biometric attendance system.
- **E-Resources Management:** We managed e-resources efficiently in our central library.
- **Training:** We organized regular seminars, workshops, and training on digital literacy.

Administration:

- **Paperless Environment:** We used the G-Suite Email Domain System for official communications.
- **Official Communications:** Staff members used official email addresses for important alerts and reports.
- **ICT Monitoring:** We ensured continuous internet connectivity.
- **Online Payments:** Examination and admission fees, as well as employee salaries, were paid online.
- **Website Management:** Our website was regularly updated with comprehensive information.
- **CCTV Surveillance:** The campus was equipped with CCTV cameras for security.

Finance & Accounts:

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Ph. No. 020 66036700, 66575000, Fax : 020-66036722

www.pibm.in

- **Cashless Transactions:** All financial transactions, including salaries and scholarship payments, were conducted electronically.

- **Transparent Accounting:** We used Tally Prime Gold for accurate ledger management.
- **Digital Payments:** All purchase transactions were made cashless.

ERP Implementation:

- **Student Information System:** Managed comprehensive student profiles and academic records.
- **Classroom Management:** Tracked attendance, managed assignments, and updated grades in real-time.
- **Communication Portal:** Provided a platform for communication between students, faculty, and administration.
- **Resource Management:** Managed learning materials and resources efficiently.

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E-Governance Report

Pune Institute of Business Management (PIBM)
Approved by Governing Council

22 july 2019

Advancing Digital Solutions for Effective Management

In, PIBM continued to use Information and Communication Technology (ICT) to enhance administration and management. Our goal remained to create a transparent, efficient, and cost-effective system that benefits all stakeholders.

Key Initiatives and Achievements:

Planning & Development:

- **Digital Communication:** Continued use of emails, MIS modules, and messages for official communications.
- **Grants and Scholarships:** Online management of applications and approvals for grants and scholarships.
- **Budget Management:** Maintained digital management of budget allocations through net banking.
- **Transparency:** Consistently shared information on our website.
- **Digital Literacy:** Continued computer awareness programs for teachers and students.
- **ICT Infrastructure:** Expanded Wi-Fi coverage and maintained biometric attendance systems.
- **E-Resources Management:** Enhanced management of e-resources in the central library.
- **Training:** Conducted more seminars, workshops, and training on digital literacy.

Administration:

- **Paperless Environment:** Continued use of the G-Suite Email Domain System for official communications.
- **Official Communications:** Staff members consistently used official email addresses for alerts and reports.
- **ICT Monitoring:** Maintained continuous internet connectivity.
- **Online Payments:** All fees and salaries continued to be paid online.
- **Website Management:** Regular updates to the college website.
- **CCTV Surveillance:** Expanded CCTV coverage for enhanced security.

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Finance & Accounts:

- **Cashless Transactions:** Ensured all financial transactions were electronic.
- **Transparent Accounting:** Continued use of Tally Prime Gold for ledger management.
- **Digital Payments:** All purchase transactions remained cashless.
- **Banking:** Maintained accounts with CSB Bank, Bank of Maharashtra, and State Bank of India.

ERP Implementation:

- **Student Information System:** Continued management of student profiles and academic records.
- **Classroom Management:** Improved real-time tracking of attendance, assignments, and grades.
- **Communication Portal:** Enhanced communication between students, faculty, and administration.

Resource Management: Efficiently managed learning materials and resources.

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Growth

E-Governance Report

Pune Institute of Business Management (PIBM)
Approved by Governing Council

22 Aug 2020

Strengthening ICT Infrastructure for Enhanced Efficiency

PIBM focused on using Information and Communication Technology (ICT) to improve administration and management further. Our goal was to create a transparent, efficient, and cost-effective system that benefits all stakeholders.

Key Initiatives and Achievements:

Planning & Development:

- **Digital Communication:** Continued use of digital communication methods for official matters.
- **Grants and Scholarships:** Online management of grants and scholarships.
- **Budget Management:** Digital management of budget allocations.
- **Transparency:** Regularly shared information on our website.
- **Digital Literacy:** Continued computer awareness programs.
- **ICT Infrastructure:** Maintained and upgraded Wi-Fi and biometric systems.
- **E-Resources Management:** Managed e-resources effectively.
- **Training:** Organized additional seminars, workshops, and training sessions.

Administration:

- **Paperless Environment:** Maintained use of G-Suite for communications.
- **Official Communications:** Continued use of official email addresses.
- **ICT Monitoring:** Ensured uninterrupted internet service.
- **Online Payments:** Maintained online payment systems.
- **Website Management:** Regularly updated website content.
- **CCTV Surveillance:** Continued use of CCTV for campus security.

Finance & Accounts:

- **Cashless Transactions:** Ensured all transactions were cashless.
- **Transparent Accounting:** Used Tally Prime Gold for accounting.
- **Digital Payments:** Maintained cashless purchase transactions.
- **Banking:** Managed accounts with CSB Bank, Bank of Maharashtra, and State Bank of India.

ERP Implementation:

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- **Student Information System:** Continued enhancement of student profiles.
- **Classroom Management:** Maintained efficient tracking of attendance and grades.
- **Communication Portal:** Continued to provide a robust communication platform.
- **Resource Management:** Managed learning materials effectively.

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E-Governance Report

Pune Institute of Business Management (PIBM)
Approved by Governing Council

23 Aug 2021

Expanding Digital Literacy and Resources

PIBM's e-governance efforts focused on leveraging Information and Communication Technology (ICT) to further enhance administration and management. Our aim was to develop a transparent, efficient, and cost-effective system that benefits all stakeholders.

Key Initiatives and Achievements:

Planning & Development:

- **Digital Communication:** Consistent use of digital platforms for communication.
- **Grants and Scholarships:** Efficient online processing of grants and scholarships.
- **Budget Management:** Continued digital budget management.
- **Transparency:** Proactive sharing of information on the website.
- **Digital Literacy:** Ongoing computer literacy programs.
- **ICT Infrastructure:** Further upgrades to Wi-Fi and biometric systems.
- **E-Resources Management:** Continued efficient management of e-resources.
- **Training:** Ongoing seminars, workshops, and training.

Administration:

- **Paperless Environment:** Sustained use of digital systems for communications.
- **Official Communications:** Continued use of official email addresses.
- **ICT Monitoring:** Ensured reliable internet connectivity.
- **Online Payments:** Consistently used online payment methods.
- **Website Management:** Regular updates and management of the website.
- **CCTV Surveillance:** Ongoing use of CCTV for security.

Finance & Accounts:

- **Cashless Transactions:** Maintained cashless financial transactions.
- **Transparent Accounting:** Continued use of Tally Prime Gold.
- **Digital Payments:** Ongoing cashless purchase transactions.
- **Banking:** Managed accounts with CSB Bank, Bank of Maharashtra, and State Bank of India.

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ERP Implementation:

- **Student Information System:** Continued enhancement of student profile management.
- **Classroom Management:** Maintained efficient tracking of attendance and grades.
- **Communication Portal:** Continued to support robust communication.
- **Resource Management:** Managed learning materials effectively.

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E-Governance Report

Pune Institute of Business Management (PIBM)
Approved by Governing Council

17 July 2022

Innovating Through Technology for Superior Management

In 2022-2023, PIBM continued its commitment to using Information and Communication Technology (ICT) to improve administration and management. Our objective was to maintain a transparent, efficient, and cost-effective system that benefits all stakeholders.

Key Initiatives and Achievements:

Planning & Development:

- **Digital Communication:** Consistently used emails, MIS modules, and messages for communications.
- **Grants and Scholarships:** Online applications and approvals remained streamlined.
- **Budget Management:** Continued digital handling of budget allocations.
- **Transparency:** Maintained regular updates on the website.
- **Digital Literacy:** Continued focus on digital literacy for all stakeholders.
- **ICT Infrastructure:** Ongoing improvements to Wi-Fi and biometric systems.
- **E-Resources Management:** Efficient management of library e-resources.
- **Training:** Regularly held seminars, workshops, and training sessions.

Administration:

- **Paperless Environment:** Continued use of G-Suite for official communications.
- **Official Communications:** Regular use of official emails for alerts and reports.
- **ICT Monitoring:** Ensured continuous internet connectivity.
- **Online Payments:** Consistently managed online payment of fees and salaries.
- **Website Management:** Kept the website up-to-date with relevant information.
- **CCTV Surveillance:** Continued campus security through CCTV.

Finance & Accounts:

- **Cashless Transactions:** Maintained electronic financial transactions.
- **Transparent Accounting:** Continued accurate ledger management with Tally Prime Gold.
- **Digital Payments:** Ensured all purchase transactions were

IT Policy for Classroomplus

Welcome to Classroom Plus! This IT Policy explains how we collect, use, disclose, and safeguard your information when you use our mobile application and related services. By accessing or using Classroom Plus, you agree to the terms outlined in this policy. This IT Policy describes Our policies and procedures on the collection, use and disclosure of Your information when You use the Service and tells You about Your privacy rights and how the law protects You.

This IT Policy describes Our policies and procedures on the collection, use and disclosure of Your information when You use the Service and tells You about Your privacy rights and how the law protects You.

We use Your Personal data to provide and improve the Service. By using the Service, You agree to the collection and use of information in accordance with this IT Policy. This IT Policy has been created with the help of the IT Policy Generator.

Interpretation and Definitions

Interpretation

The words of which the initial letter is capitalized have meanings defined under the following conditions. The following definitions shall have the same meaning regardless of whether they appear in singular or in plural.

Definitions

For the purposes of this IT Policy:

Account means a unique account created for You to access our Service or parts of our Service.

Affiliate means an entity that controls, is controlled by or is under common control with a party, where "control" means ownership of 50% or more of the shares, equity interest or other securities entitled to vote for election of directors or other managing authority.

Application refers to Let's Gro, the software program provided by the Company.

Company (referred to as either "the Company", "We", "Us" or "Our" in this Agreement) refers to Education, Pune Maharashtra, India. Country refers to: Maharashtra, India

Device means any device that can access the Service such as a computer, a cellphone or a digital tablet.

Personal Data is any information that relates to an identified or identifiable individual.

Service refers to the Application.

Service Provider means any natural or legal person who processes the data on behalf of the Company. It refers to third-party companies or individuals employed by the Company to facilitate the Service, to provide the Service on behalf of the Company, to perform services related to the Service or to assist the Company in analyzing how the Service is used.

Third-party Social Media Service refers to any website or any social network website through which a User can log in or create an account to use the Service.

Usage Data refers to data collected automatically, either generated by the use of the Service or from the Service infrastructure itself (for example, the duration of a page visit).

You means the individual accessing or using the Service, or the company, or other legal entity on behalf of which such individual is accessing or using the Service, as applicable.

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Update or Delete your Account:

At Let's Gro, we prioritize the security and privacy of your personal information. You have full control over your data, and here's how you can manage it:

Updating Your Information:

To keep your account details up-to-date, simply log in to your account and navigate to your profile settings. From there, you can easily edit and update any information as needed

Delete Your Account:

Should you decide to close your account with us, we respect your decision. Here's how you can do it:

For students: Visit your profile page and follow the provided instructions to delete your account.

How to Delete Your Classroom Plus Account

1. Log in to your account.
2. Navigate to your "Profile" page by clicking on the top right-hand corner of the page.
3. Look for the "Delete" icon. Click on it to proceed.
4. You will need to verify your account by entering the OTP sent to your registered email address.

If you encounter any difficulties during this process, our Support Team is available to assist you

Data Deletion:

Upon account closure, all of your personal data will be permanently deleted from our systems. We do not retain any of your information beyond the point of account termination.

Collecting and Using Your Personal Data

Types of Data Collected

Personal Data

While using Our Service, we may ask You to provide Us with certain personally identifiable information that can be used to contact or identify You. Personally identifiable information may include, but is not limited to:

Email address

First name and last name

Phone number

Address, State, Province, ZIP/Postal code, City

Usage Data

Usage Data is collected automatically when using the Service.

Usage Data may include information such as Your Device's Internet Protocol address (e.g. IP address), browser type, browser version, the pages of our Service that You visit, the time and date of Your visit, the time spent on those pages, unique device identifiers and other diagnostic data.

When You access the Service by or through a mobile device, We may collect certain information automatically, including, but not limited to, the type of mobile device You use, Your mobile device unique ID, the IP address of Your mobile device, Your mobile operating system, the type of mobile Internet browser You use, unique device identifiers and other diagnostic data.

We may also collect information that Your browser sends whenever You visit our Service or when You access the Service by or through a mobile device.

Information from Third-Party Social Media Services

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The Company allows You to create an account and log in to use the Service through the following Third-party Social Media Services:

- Google
- Facebook
- Twitter
- LinkedIn

If You decide to register through or otherwise grant us access to a Third-Party Social Media Service, we may collect Personal data that is already associated with Your Third- Party Social Media Service's account, such as your name, your email address, your activities or Your contact list associated with that account.

You may also have the option of sharing additional information with the Company through Your Third-Party Social Media Service's account. If You choose to provide such information and Personal Data, during registration or otherwise, you are giving the Company permission to use, share, and store it in a manner consistent with this IT Policy.

Information Collected while Using the Application

While using Our Application, in order to provide features of Our Application, we may collect, with Your prior permission:

- Information regarding your location
- Information from your Device's phone book (contacts list)
- Pictures and other information from your Device's camera and photo library

We use this information to provide features of Our Service, to improve and customize Our Service. The information may be uploaded to the Company's servers and/or a Service Provider's server or it may be simply stored on Your device.

You can enable or disable access to this information at any time, through Your Device settings.

Use of Your Personal Data

The Company may use Personal Data for the following purposes:

To provide and maintain our Service, including to monitor the usage of our Service.

To manage Your Account: to manage Your registration as a user of the Service. The Personal Data You provide can give You access to different functionalities of the Service that are available to You as a registered user.

For the performance of a contract: the development, compliance and undertaking of the purchase contract for the products, items or services You have purchased or of any other contract with Us through the Service.

To contact You: To contact You by email, telephone calls, SMS, or other equivalent forms of electronic communication, such as a mobile application's push notifications regarding updates or informative communications related to the functionalities, products or contracted services, including the security updates, when necessary or reasonable for their implementation.

To provide You with news, special offers and general information about other goods, services and events which we offer that are similar to those that you have already purchased or enquired about unless You have opted not to receive such information.

To manage Your requests: To attend and manage Your requests to Us.

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For business transfers: We may use Your information to evaluate or conduct a merger, divestiture, restructuring, reorganization, dissolution, or other sale or transfer of some or all of Our assets, whether as a going concern or as part of bankruptcy, liquidation, or similar proceeding, in which Personal Data held by Us about our Service users is among the assets transferred.

For other purposes: We may use Your information for other purposes, such as data analysis, identifying usage trends, determining the effectiveness of our promotional campaigns and to evaluate and improve our Service, products, services, marketing and your experience.

We may share Your personal information in the following situations:

- **With Service Providers:** We may share Your personal information with Service Providers to monitor and analyze the use of our Service, to contact You.
- **For business transfers:** We may share or transfer Your personal information in connection with, or during negotiations of, any merger, sale of Company assets, financing, or acquisition of all or a portion of Our business to another company.
- **With Affiliates:** We may share Your information with Our affiliates, in which case we will require those affiliates to honor this IT Policy. Affiliates include Our parent company and any other subsidiaries, joint venture partners or other companies that We control or that are under common control with Us.
- **With business partners:** We may share Your information with Our business partners to offer You certain products, services or promotions.
- **With other users:** when You share personal information or otherwise interact in the public areas with other users, such information may be viewed by all users and may be publicly distributed outside. If You interact with other users or register through a Third-Party Social Media Service, Your contacts on the Third-Party Social Media Service may see Your name, profile, pictures and description of Your activity. Similarly, other users will be able to view descriptions of Your activity, communicate with You and view Your profile.
- **With Your consent:** We may disclose Your personal information for any other purpose with Your consent.

Retention of Your Personal Data

The Company will retain Your Personal Data only for as long as is necessary for the purposes set out in this IT Policy. We will retain and use Your Personal Data to the extent necessary to comply with our legal obligations (for example, if we are required to retain your data to comply with applicable laws), resolve disputes, and enforce our legal agreements and policies.

The Company will also retain Usage Data for internal analysis purposes. Usage Data is generally retained for a shorter period of time, except when this data is used to strengthen the security or to improve the functionality of Our Service, or We are legally obligated to retain this data for longer time periods.

WHAT ARE YOUR PRIVACY RIGHTS?

Withdrawing your consent: If we are relying on your consent to process your personal information, which may be express and/or implied consent depending on the applicable law, you have the right to withdraw your consent at any time. You can withdraw your consent at any time by contacting us by using the contact details provided in the section below.

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However, please note that this will not affect the lawfulness of the processing before its withdrawal nor, when applicable law allows, will it affect the processing of your personal information conducted in reliance on lawful processing grounds other than consent.

Transfer of Your Personal Data

Your information, including Personal Data, is processed at the Company's operating offices and in any other places where the parties involved in the processing are located. It means that this information may be transferred to — and maintained on — computers located outside of Your state, province, country or other governmental jurisdiction where the data protection laws may differ than those from Your jurisdiction.

Your consent to this IT Policy followed by Your submission of such information represents Your agreement to that transfer.

The Company will take all steps reasonably necessary to ensure that Your data is treated securely and in accordance with this IT Policy and no transfer of Your Personal Data will take place to an organization or a country unless there are adequate controls in place including the security of Your data and other personal information.

Disclosure of Your Personal Data

Business Transactions

If the Company is involved in a merger, acquisition or asset sale, Your Personal Data may be transferred. We will provide notice before Your Personal Data is transferred and becomes subject to a different IT Policy.

Law enforcement

Under certain circumstances, the Company may be required to disclose Your Personal Data if required to do so by law or in response to valid requests by public authorities (e.g. a court or a government agency).

Other legal requirements

The Company may disclose Your Personal Data in the good faith belief that such action is necessary to:

- Comply with a legal obligation
- Protect and defend the rights or property of the Company
- Prevent or investigate possible wrongdoing in connection with the Service
- Protect the personal safety of Users of the Service or the public
- Protect against legal liability

Security of Your Personal Data

The security of Your Personal Data is important to Us, but remember that no method of transmission over the Internet, or method of electronic storage is 100% secure. While We strive to use commercially acceptable means to protect Your Personal Data, we cannot guarantee its absolute security.

Children's Privacy

Our Service does not address anyone under the age of 13. We do not knowingly collect personally identifiable information from anyone under the age of 13. If You are a parent or guardian and You are aware that Your child has provided Us with Personal Data, please contact Us. If We become aware that We have collected Personal Data from anyone under the age of 13 without verification of parental consent, We take steps to remove that information from Our servers.

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If We need to rely on consent as a legal basis for processing Your information and Your country requires consent from a parent, We may require Your parent's consent before We collect and use that information.

Links to Other Websites

Our Service may contain links to other websites that are not operated by Us. If You click on a third party link, You will be directed to that third party's site. We strongly advise You to review the IT Policy of every site You visit.

We have no control over and assume no responsibility for the content, IT policies or practices of any third party sites or services.

Changes to this IT Policy

We may update Our IT Policy from time to time. We will notify You of any changes by posting the new IT Policy on this page.

We will let You know via email and/or a prominent notice on Our Service, prior to the change becoming effective and update the "Last updated" date at the top of this IT Policy.

You are advised to review this IT Policy periodically for any changes. Changes to this IT Policy are effective when they are posted on this page.

Contact Us

If you have any questions about this IT Policy, You can contact us:

Reviewed By :
Director
Pune Institute of Business Management

Director
Pune Institute of Business Management
Pirangut, Pune

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